

KELVIN WANG

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| www.kelvinwaudio.com |

PERSONAL STATEMENT

To gain experience in operations as a customer service representative for a multinational company.

EXPERIENCE

PRO AUDIO SALES ASSOCIATE GUITAR CENTER – SAN MATEO, CA

10/2015 – PRESENT

- Reached monthly goals of \$25,000 through sales of pro audio equipment; exceeded targets by 132% for 3 months
- Developed customer relationships through customer service: assisted retail customers through product troubleshooting, education of pro audio equipment, and software/hardware setup
- Assisted in store visual development to increase sales

STUDIO INTERN JINGLETOWN RECORDING – OAKLAND, CA

5/2013 – 9/2013

- Helped manage and maintain talent relationships through administrative duties
- Set up and struck down microphone set-ups
- Assisted lead engineer in 6 recording sessions with in-house artists by setting up and striking down all instruments/microphones

AUDIO INTERN STUDIO 92 MUSIC – HAYWARD, CA

2/2013 – 4/2013

- Promoted local artists through various social media outlets to increase awareness and generate sales
- Attended local mixers to network with other locals in the music industry
- Managed and organized internal client database of 10+ artists
- Assisted lead engineer in 5 recording sessions with in-house artists by setting up and striking down all instruments/microphones

SALES SUPPORT J. CREW – STANFORD SHOPPING CENTER – PALO ALTO, CA

9/2009 – 2/2013

- Managed inventory levels; resolved discrepancies between database and physical inventory
- Assisted in store visual development to increase sales of seasonal items
- Trained new hires to operate as cashiers and sales support staff
- Developed customer relationships through customer service: personal styling, sales support

EDUCATION

BACHELOR OF SCIENCE IN AUDIO PRODUCTION

THE ART INSTITUTE OF CALIFORNIA – SAN FRANCISCO, SAN FRANCISCO, CA

Graduate – September 2014